



Subject: Introducing Vogt Aerospace PMA Solutions – Now Available Internationally

To: LATAM Airlines

We are pleased to inform you that **Banner Aircraft** has partnered with **Vogt Aerospace** to provide high-quality **PMA (Parts Manufacturer Approval) products and solutions** to our international airline and MRO customers.

Until recently, Vogt Aerospace's products were available exclusively to leading U.S. carriers. With this new collaboration, we are excited to make these innovative solutions accessible to your operations — delivering proven performance, significant cost savings, and improved reliability.

One of the flagship products we're highlighting is the **Vogt PN 2758-RMVA main ship battery**, a superior alternative to OEM options like SAFT PNs 2758 and 416526. Below are key advantages for your consideration:

◆ **Key Advantages of PN 2758-RMVA:**

- **Extended Maintenance Interval:** 4,000 operational hours, reducing downtime and cost.
- **Full Interchangeability:** Direct replacement for SAFT PNs 2758 and 416526 — no modifications needed.
- **Fleet Compatibility:** Approved for both **A320** and **A320neo** families.
- **Cost Savings:** Approximately **20% less expensive** than the OEM equivalent.
- **Proven Track Record:** Excellent feedback from major U.S. airlines currently using this product.

In addition, we are currently running **special offers** on a range of Vogt Aerospace cabin interior components, including:

- **Coffee maker exchanges**
- **Spare parts for Lavatory Hot Water Systems**
- **Components for beverage makers**

These high-usage items are eligible for competitive pricing and short lead times, making them an ideal solution for airlines looking to reduce cost of ownership without compromising on reliability.

We believe these solutions could offer strong operational and financial benefits to your team. We would be happy to arrange a product briefing or provide supporting documentation, including FAA PMA certificates, performance data, and customer references.

Please let us know if you are interested in learning more or evaluating these parts for your fleet.

Best regards,

Renat Deushev
CEO

Banner Aircraft International
latam@banner.aero